

Internship - Business development, 60-100%

At LARI we believe that people should not spend time doing things that a machine can do for them. LARI stands for Legal And Regulatory Intelligence; our solution supports corporate legal departments in controlling, centralizing and increasing the efficiency of their entire legal processes.

We are looking for a business development intern to join our team.

If you want a firsthand experience of what startup life is, have a chance to greatly impact operational, sales, product development and learn a lot along the way, get in touch! We are looking to hire immediately.

We offer:

- an exciting job in an up-and-coming startup in Zurich
- a place where you will create and execute new strategies
- the opportunity to directly engage with client accounts
- flexible working hours and the possibility to commit long-term
- a very educational and supportive environment

We expect the following from you:

- finding and following new sales leads
- arranging business meetings and one-on-one conversations with prospective clients
- building trust and long-term relationships with customers
- improve the customer experience
- researching market and industry trends
- sense of responsibility and self-organization
- German and English are a must

Please send your application containing your CV and why you want to join LARI to:



LARI digital AG

Edouard Schaerer, Co-founder & CEO

eschaerer@lari.digital

+41 (0) 79 822 54 18